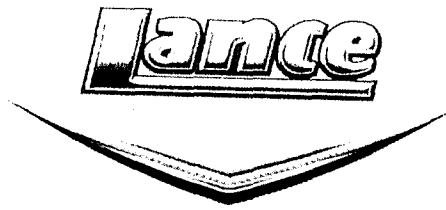


ORG 8206



October 31, 2012

U.S. DOT/NHTSA
ATTN: VIN Coordinator - Jeanette Chow
1200 New Jersey Avenue, S.E. W45-205
Washington, D.C. 20590

ELECTRONIC TRANSMISSION - jeanettechow.dot.gov
Followed by Certified Mail - Return Receipt Requested

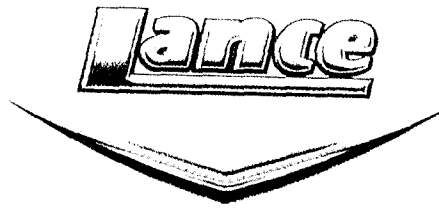
Subject: In accordance with 565.16 (c) of 49 CFR, Lance Camper Mfg. Corp. hereby submits a **revised and corrected** Vehicle Identification Number decoding information.

This letter and decoding will revise and correct the following errors of our last submission dated October 15, 2012:

- Last submitted Model Years in the subject line - Corrected from Model Years 2009 through 2012 to 2009 through beginning Model Year 2013.
- Section 2, Position 4 - Make/Type of Trailer;
- Section 2, Positions 6&7 - Length of Trailer;
- Section 4, Position 10 - Model Year;
- Section 4, Positions 12, 13 & 14 - Wording revised from WMI to WMI Extension;
- Section 4, Positions 15, 16 & 17 - Wording revised from sequentially assigned to Mfg. sequentially assigned.

Also, this letter will serve to notify you that concurrently with this revision/correction notice we are relinquishing our old World Manufacturer Code of 1L9/432 and SAE has granted us a new World Manufacturer Code of 56Y. A copy of our new submission to NHTSA is enclosed.

VIN Position	Description	Codes
<u>1st Section</u>		
1	WMI	1 = Assigned by SAE
2	WMI	L = Assigned by SAE
3	WMI	9 = Assigned by SAE
<u>2nd Section</u>		
4	Make/Type of Trailer	T = Lance/Ball Type Pull



5	Body Type	S = Slide N = Non-Slide
6&7	Length of Trailer	Two Digits Calculated to Equal Feet Long (Example 18 = 18 Feet Long)
8	Axle Configuration	1 = 1 Axle 2 = 2 Axle
<u>3rd Section</u>		
9	Check Digit	Calculated Per VIN Digit Calculator
<u>4th Section</u>		
10	Model Year	9 = 2009 Model Year D = 2013 Model Year
11	Plant Location	L = Lancaster, CA
12	WMI Extension	4 = Assigned by SAE
13	WMI Extension	3 = Assigned by SAE
14	WMI Extension	2 = Assigned by SAE
15	Mfg. Sequentially Assigned	Mfg. Sequentially Assigned
16	Mfg. Sequentially Assigned	Mfg. Sequentially Assigned
17	Mfg. Sequentially Assigned	Mfg. Sequentially Assigned

Thank you for your consideration in this matter. If you have any questions or concerns, please don't hesitate to let me know.

Sincerely,

Jeffrey Souleles, Vice President

cc: Dan Goldberg